

*Forward thinking*  
Straight talking



# ***Corporate Senior Associate***

JOB SPECIFICATION

Gateley / LEGAL

<b>POSITION:</b>	Corporate Senior Associate
<b>LOCATION:</b>	Birmingham
<b>CONTRACT TYPE:</b>	Permanent

## The role

Gateley Legal are seeking an ambitious Corporate Senior Associate who enjoys transactional work and is looking for a role and an opportunity to progress in a successful and supportive team. We are looking for someone who wants to join our hard-working and enthusiastic senior leadership team, to make their own mark in the local market and who can help to inspire our junior corporate lawyers. This role will be based in our Birmingham Office (offering hybrid working).

Due to our consecutive successes and increasing instructions to work on interesting, complex and high value transactions – our national corporate team is looking to expand with a view to hiring someone with the potential to become a partner in our team. Playing a key market facing role within the Corporate Midlands team you will be at the forefront with the opportunity to handle and support others on a broad range of matters including mergers & acquisitions, private equity investments, exits and portfolio instructions, equity capital markets transactions, joint ventures and reorganisations.

Experience in managing or being keen to manage transactions is essential, as we offer the opportunity to take ownership of your matters as well as work closely with a partner on more complex and / or high value work.

A keenness to network and build your own connections in the local corporate finance market would be encouraged and supported at all levels.

With a client-centric ethos and a 200 year history of providing commercial advice to businesses the Gateley Legal corporate team believes in punching above its weight. Clients choose us and come back to us for our dynamism, entrepreneurial spirit and practical approach. We intend to continue to grow our practice through internal and external promotions to grow the skill set of our partner group, expand our client base and strengthen our presence in the Birmingham market.

Gateley also offer a comprehensive training programme, technical support via its corporate PSL team and a substantial (well maintained) precedent bank, structured career development (including a business development coaching programme for future partners) and a transparent promotion process to support you as you thrive in an ambitious and fast growing professional services business.

## The team

Our Corporate team continues to thrive and with an impressive client list it is the perfect home for ambitious corporate lawyers to develop their career.

With a team of 70 corporate lawyers nationally, we advise clients on all types of corporate activity across the UK and regularly advice on transactions with an international angle.

Our Corporate team has been recognised nationally including:

- Changemaker – Beth Mather Gateley Corporate National Unit Head 2023 (Business Desk West Mids Rainmaker Awards 2023)

- Small Cap (up to £15m) deal of the year – Gateley Legal (Business Desk West Mids Rainmaker Awards 2023)
- Private Equity Exit deal of the year – Gateley Legal (Business Desk West Mids Rainmaker Awards 2023)

The structure of our highly accomplished national team enables us to offer a partner led approach on every transaction. In the Birmingham team, you will join an established team of Partners, Senior Associates, Associates, Solicitors, Trainees and Paralegals that all work collaboratively across the Corporate Unit.

The corporate team provide a nurturing and supportive environment and has opportunity for genuine partnership progression aspirations. Several of our successfully promoted partners either completed their training with Gateley or joined at junior levels of their career. There is a clear progression path for all levels of lawyers to succeed to reach their career goals.

We consistently act as trusted advisers for clients in sectors as diverse as manufacturing, life sciences, construction, retail, technology, healthcare, financial services, real estate, recruitment, training and education. Some of our key clients that we have recently worked with include:

- Gymshark
- LDC
- Palatine Private Equity
- Limerston Capital
- Connection Capital
- North Edge
- Clowes Developments (UK) LTD
- Franchise Brands PLC
- YFM Equity Partners
- BGF

Further detail on the corporate team's deal insights can be found here: <https://gateleyplc.com/insight/deal-alerts/>

## **The *person***

- The successful candidate must be at least 5 years' PQE with experience of a broad range of corporate matters.
- As a senior associate role, it will encompass responsibility for mentoring junior members of the team.
- Possess demonstrable legal technical ability and the confidence to offer commercial advice in a well-reasoned and competent manner.
- Effectively managing colleague and client relationships, you will have the opportunity to strengthen our relationship with existing clients alongside actively engaging in new business / cross selling services within Gateley.
- An ability and willingness to learn, commercial acumen and good negotiation skills.
- Personable and dynamic personality with drive to succeed and develop and a passion for working collaboratively.

## **The *benefits***

With support, coaching and feedback from some of the most engaging colleagues around our great development and progression opportunities will reward your commitment and loyalty. We offer a competitive remuneration package where you'll be rewarded for your individual performance with an opportunity to receive an annual bonus.

In addition, we have a wide range of learning and development opportunities via our Learn platform to develop new skills and progress your career. Our My Flex comprehensive rewards package includes options covering annual leave (and the benefit of purchasing extra days), cycle to work, critical illness benefit, employee assistance programme, group personal pension, health care, season ticket loan and many more benefits (grade dependent). Finally, with Perks At Work/Home you can select a host of retail benefits that suit your needs alongside a Community Online Academy, free courses for all from fitness to coding to languages to hip hop dance.

## **We are *Gateley***

We are forward thinking and straight talking, our approach is to find solutions to the problems that our clients face. Gateley is a legal and professional services group, we are a group of formidable experts in all areas of law and business. Passionate problem solvers, we get our kicks from finding the right answers and getting our legal and business clients where they need to be. We support more than 5,700 active clients, ranging from FTSE 100 companies to private individuals, in the UK and beyond. Being part of Gateley is not just about the expertise that you bring; it's about attitude too.

The 'Gateley Story' is the story of our people and our culture. It is what has got us to where we are today as a successful business and it's the driving force behind the Gateley Team Spirit and the values that have shaped it. We have a set of shared internal values that capture what the Gateley Team Spirit is and this includes five elements that bind us all together as one Gateley: Ambitious for Success, Forward Thinking, Room to Breathe, Trusted to Do and Working Together. Every year across the group, we recognise members of our team that have gone and above and beyond and have lived these shared values. They are recognised at our annual Gateley Team Spirit awards.

## ***Diversity, inclusion and well being***

Diversity, inclusion and well being is an important part of Gateley's culture and values. We recruit talented people from a diverse range of backgrounds and cultures, providing equal opportunities for all to join our team regardless of age, sex, race, sexual orientation, disability, or culture.

We create an exciting and rewarding place to work that aims to fulfil everyone's potential and together to achieve personal and business goals. We offer flexible working patterns to help our staff achieve a good work/life balance and we encourage candidates seeking flexibility in their next role to apply for any of our vacancies.

We are proud to have been recognised by The Law Society as gold standard for our Diversity and Inclusion Charter and to be Stonewall Diversity Champions.

## **Additional Information**

If you are successful in receiving an offer of a role with our company a variety of pre-employment screening checks will be completed. Our screening checks can include but are not limited to your eligibility to work, professional and academic qualifications, any criminal records, your financial stability and references from previous employers. The screening that takes place will be relevant to your role and will vary from role to role.



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